YOUR WEIGHING SOLUTIONS

SOEHNLE PROFESSIONAL

# SOEHNLE Industrial Solutions
## Company. Brand. Products

www.soehnle-professional.com

# We are
## Soehnle Industrial Solutions

We have been weighing people, objects and food on Soehnle scales since 1868. Today, Soehnle Industrial Solutions, based in Backnang, is part of the internationally active RIVA holding company. The company with the Soehnle Professional brand is one of the leading manufacturers in the fields of professionally used measuring and weighing technology. Our products developed, produced and quality-tested in Germany are used worldwide - for example in the check-in area of almost all European airports, at large parcel services and industrial companies, in the food sector and in hospitals. Wherever precise measurement results are required.

150 years of Soehnle scales, an extraordinary event, a reason for joy for all those who have contributed to the history of our company.
From the industrial revolution to the digitalization - industry 4.0, we are highly motivated to offer scales with excellent quality, at a good price-performance ratio. Short delivery times, an exceptionally large range of scales, countless combinations of terminals, weighbridges and versions combined with service and calibration services make us a reliable partner in the current and future market conditions.

Over **150** years weighing technology

More than **90** certified service partner

More than **3.000** **Products**

Headquarters in Backnang

Export to **79** countries

More than **6500** **customer** worldwide

# Company history

## 1868

Soehnle was founded by Wilhelm Friedrich Soehnle. It all started in a small workshop in Murrhardt.
At this time the first brochures of Wilhelm Friedrich Soehnle were published.

## 1919

Wilhelm Soehnle died at the age of 67.
The two youngest sons Heinrich and Ernst take over the small craft business with 4 employees. They concentrate on the production of scales, which is also expressed in the new company name: Murrhardter Waagenfabrik Gebrüder Soehnle.
With the development of the smallest Soehnle reform scale (6.5 kg load capacity), scales became more handy and portable.

## 1945

In 1945 the production of scales was resumed by a group of former employees.
In 1946, the company added weighbridge scales, fully automatic weighbridges and pointer heads to its product range.
For many years, even after the Second World War, the reform weigher was the mainstay of sales.
In 1955, more than 100,000 scales are produced per year for the first time. Another Soehnle innovation is the first analogue personal scale manufactured in 1956.

## 1968

100 years of Soehnle scales.
Laying of the foundation stone for the new building on Wilhelm-Soehnle-Straße in Murrhardt with 14,000 m2 production area.
Soehnle employs 450 people.
At the same time a new factory was founded in France.

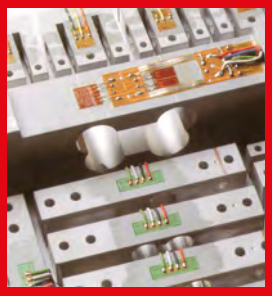
Soehnle scales are supplied to over 60 countries worldwide. The export share is 30%.

WILHELM SÖHNLE MURRHARDT

Mucwag

Soehnle

SOEHNLE



## 1972

In 1972, more than 2,000,000 scales are manufactured per year for the first time.
Foundation of Soehnle AG in Montlingen and Soehnle Iberica in Bilbao/Spain in the 70's.

1977 Soehnle Plastik GmbH is founded in Murrhardt - plastic parts can now be produced in-house.

1979 - Production of the first personal scale with digital display.
In the 80s Soehnle establishes its own load cell production.

## 1991

Medical scales are included in the program.
1992 Soehnle produces the 100 millionth scale. The range of scales comprises a total of 4,000 types.
1996 Reduction in the workforce by approx. 30 % in order to regain operating profits.
2001 The Soehnle company is taken over by Leifheit in Nassau.

## 2006

Soehnle Professional is again independent, produces and distributes industrial and medical scales.
Personal and kitchen scales for private use are still distributed by Leifheit.
In 2008 the company moved to the new building in Backnang.
In 2007 and 2008 Soehnle Professional with its scales belongs to the Top 100 innovators of the German middle class.
Since 2006, more than 70 patents as well as further utility models and registered designs have been applied for.

## 2014

Riva Holding acquires Soehnle Professional GmbH & Co. KG. The new company operates under the name Soehnle Industrial Solutions GmbH.
2018 Soehnle celebrates its 150th anniversary.
Within the framework of a new corporate design, this is introduced as a new trademark, terminals and scales are given a new, modern look.
Services are expanded and DAkkS calibrations can now be offered.

SOEHNLE

SOEHNLE

SOEHNLE PROFESSIONAL

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# Made in Germany - Quality by tradition

We are particularly proud of the fact that the majority of our scales have been manufactured in Germany since the company was founded in 1868. Our quality claim of „Made in Germany“ can not only be defined by the number of production steps and components that are implemented at our Backnang production site.

Rather, it is also the development of the mechanics, as well as the device software and electronics, the quality assurance of individual components and parts as well as our technical customer service that make up the quality claim „Made in Germany“ for us. ***We are committed to Germany as a business location and play our part in strengthening it.***

In addition to our own sales organisation, our products are sold and maintained by a large number of specialist dealers and service partners within Germany and worldwide, who are trained directly here in the company at regular intervals. This enables us to offer our customers a fast and competent service and to guarantee professional repairs over many years.
In the future we want to maintain our location and our production in Germany in order to be able to guarantee our customers a consistently high product and service quality.

Consistent quality controls, certified according to ISO 9001, are the basis of our work. This also pays off for the quality assurance of our customers. With our scales for commercial use or in the medical field, we guarantee compliance with legal for trade processes and strict guidelines.

MADE IN
GERMANY

# One team - for the future

***We are Soehnle Industrial Solutions - new and long-standing employees hold together.***
More than 80 employees at Soehnle Industrial Solutions work with full commitment on the development, production and sale of scales and weighing technology. Each individual is an expert in his or her field and contributes his or her share to the success of the company. Accuracy, reliability and the will to change are the best prerequisites for a stable basis with continuous innovation management.

Customer-oriented advice, exceptional service and thus satisfied customers are as important to our employees as they are to our management.

# Corporate philosophy

*Günter Kollat*
*Managing Director*

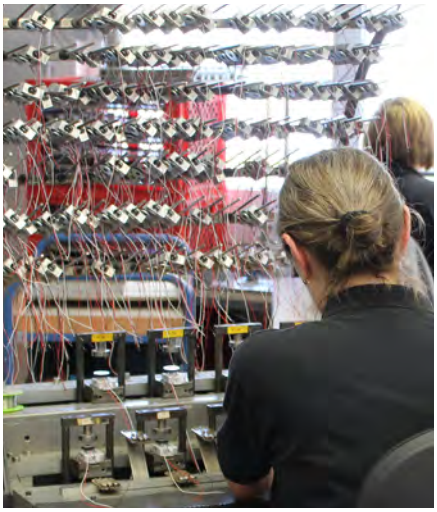
Due to our specialization and experience in weighing technology, we can offer you scales of high quality at the best price-performance ratio.
Optimum personal advice has top priority for us. Our customers benefit from individual advice in every product area.When it comes to customer requirements beyond the standard range, our specialists are happy to take on new challenges. Special solutions and new developments in the OEM area are proven practices for us. Take advantage of our know-how!
We are proud of our products, our employees and orient ourselves towards our customers and their requirements.
Quality, Made-in-Germany, specialists in the respective fields, we look forward to the successful continuation of our long company history.

# Social commitment

With donations in kind to organizations and social institutions in the regional environment, we are pleased to make a small contribution to the relief of their everyday working lives.
Illustrations:
The Murrhardter Tafel was pleased about a standard gastronomic scale with a second display on a tripod.
The Bodelschwinghschule in Murrhardt received a tripod personal scale.

# Load cell production

*Measurement technology using strain gages (DMS): Proven measurement technology for a wide range of applications.*
For decades, strain gages have been used for the reliable measurement of strain in components in order to enable experimental stress analyses in components and exact measurements of weight values. Due to its versatility and high reliability at comparatively low costs, strain gages will remain an important component in technical systems today and in future applications.



# Certificates

Soehnle Industrial Solutions products are manufactured according to the strictest quality standards of SIS Total Quality Management. Extensive quality controls at all stages of the production process ensure consistently high quality products.

Regular certifications according to the quality management standard ISO 9001, the 93/42/EEC Medical Device Directive and the CE-066 Weighing Instruments Directive are examples of our complex quality management system.

DIN ISO 9001
Quality management

ZERTIFIKAT

TÜV AUSTRIA

für das Managementsystem nach
EN ISO 9001:2015

SOEHNLE PROFESSIONAL
Soehnle Industrial Solutions GmbH
Gaildorfer Straße 6
71522 Backnang
Deutschland

Entwicklung, Herstellung und Vertrieb von
Waagen, Mess- und Wägetechnik sowie Sensoren
für den professionellen Einsatz

93/42/EWG
Medical products

EG-Zertifikat

mdc medical device certification GmbH

Soehnle Industrial Solutions GmbH
Gaildorfer Straße 6
71522 Backnang
Deutschland

Qualitätssicherungssystem

Anhang V – Abschnitt 3
der EG-Richtlinie 93/42/EWG

mdc

CE-066
Scale Directive

EU quality system
Approval

Certificate: CE-066

Soehnle Industrial Solutions GmbH
D-71522 Backnang
Germany

Non-automatic weighing instruments

6 July 2022

NMi Certin B.V., Notified Body number 0122

# Service

## *Warranty extension*

With the warranty extension for end customers, you have the option of extending the two-year manufacturer's warranty by a further two years at a reasonable price.

## *maintenance contracts*

Sign a Soehnle Industrial maintenance contract and rely on cost predictability and enjoy continuous professional maintenance.

## *Calibration service*

Don't miss any more recalibrations, have your scales checked and get assistance with calibration - use our expert calibration service for scales subject to legal verification.

## *DAkkS calibration*

DAkkS calibration of non-automatic electronic scales according to DIN EN ISO/IEC 17025:2005. The DAkkS calibration determines the measuring deviation of the respective measuring instrument. In contrast to adjustment, calibration does not involve any intervention on the measuring instrument.

ilac-MRA DAkkS Deutsche Akkreditierungsstelle D-K-20634-01-00

The accreditation is valid for
the scope document annex D-K-20634-01-00.

# Industry

61 Stk
F1 F2 F3 F4 F5 F6
F> TARA
CL INFO C

Übertragen
SENDEN
EMPFANGEN
LÖSCHEN
ABBRECHEN

# Weighing technology for all areas of industry

*Your competent partner for industry, trade and commerce.*

Professional users have a complete program for weighing, counting and measuring at their disposal. The huge variety of models offers a choice for every requirement and application.

From compact scales, bench scales and stand scales to wall-mounted / overhead conveyor scales and large scales such as floor, pallet or pallet truck scales. Terminals for controlling, processing and viewing weighing data round off the product range.
The scales are characterised by an attractive design, simple operation, easy readability and versatile application possibilities.

*Soehnle scales - as individual as our customers*
Our strength is our modular system. You choose from different platform sizes and weighing ranges, combine an appropriate terminal and decide for an individual mounting, according to the place of use, for a compact, bench, stand wall or floor scale.

In addition, Soehnle Industrial Solutions offers tailor-made concepts for specific requirements on site. Competent solutions at a price that is second to none.

Our aim is to supply you with high-quality equipment and components that make your work processes more transparent and enable reliable controlling, optimised logistics and greater cost-effectiveness. Thanks to Soehnle Industrial Solutions' long-standing solution competence and innovative thinking, your company will gain in speed, efficiency and competitiveness.

# Medizin

# Weighing technology for all areas of medicine

*Your competent partner for medicine, health and veterinary needs.*

Doctors, clinics or rehabilitation facilities have a wide range of calibratable scales at their disposal. The range of scales includes baby scales, personal scales, stand scales, obesity scales, patient chair scales and wheelchair scales - everything you need for professional weighing in medical facilities.
Calibrated or conformity-weighted scales must meet the highest requirements and are used wherever weighing results are used for diagnosis.

Our special solutions for medical scales are just as individual as the requirements of our customers. For example, floor scales that can be raised or installed at ground level make it easy to weigh lying persons in dialysis centers.

*Soehnle Industrial Solutions assumes responsibility for medicine and health.*

Fitness studios, sports centres, pharmacies, retirement homes appreciate scales for quick and easy weight determination, as do midwives and birth centres the modern and handy baby scales.

Veterinary scales in various sizes for veterinary practices and clinics round off the extensive range of scales.

# System solutions

# Customer-specific system solutions

*If the solution to your weighing problem cannot be found in the catalogue, if weighing technology has to adapt exactly to your requirements, then our special solutions will help you.*

Engineers with years of experience in weighing technology find and develop tailor-made solutions together with user technicians from the respective industries.

These are, for example, scales that must be smaller, larger, finer or more robust or integrated into a system. Or scales that require special weighing software or other communication solutions.

In addition, there are extensive possibilities for dynamic weighing and dimensioning applications. The material to be weighed can be separated dynamically on the infeed belt, weighed on the weighing belt and transported on the outfeed belt. Additional features, such as a pusher, allow the sample to be controlled. Our modular systems can be used flexibly in the production line or in logistics.

In addition to weight, volume data can also be recorded statically or dynamically. Cubic and irregular objects can be measured approvable using a light grid frame.

Further examples of our already implemented solutions are mobile scales, scales for explosion-protected areas or wheel and axle load scales.
For airports, we manufacture scale modules for integration into check-in terminals, self-bag-drop solutions, baggage sizers, repack areas as well as bulky baggage scales and scales for freight weight determination.

# Retail

# Shop and retail scales

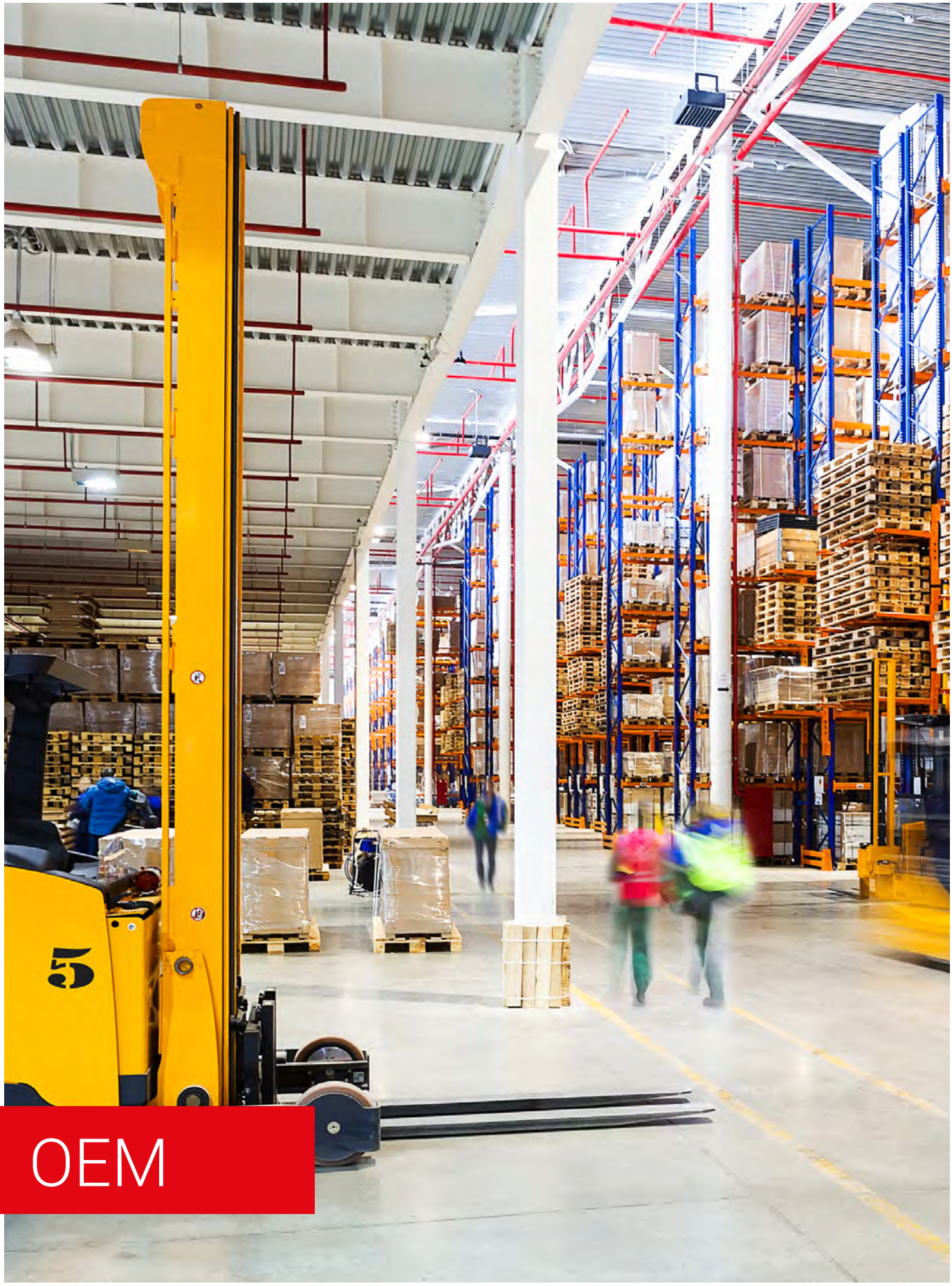
*Shop and retail scales are new in the range. These scales have been specially developed for the trade and trade of butcher's shops, baker's shops, fruit and vegetable stands and supermarkets.*

There are different models with PC technology, with or without printer and different screen sizes.

Small compact scales are suitable for price determination during weighing and have an additional display on the buyer's side.

The PC scales are powerful models for various applications in sales. The scales are based on PC technology with a touch screen monitor for the operator and a VGA monitor for the customer. Depending on the location, there are counter scales, suspended scales or self-service scales. All models are equipped with a receipt, label or receipt/label printer.

The specific software offers extensive possibilities for sales applications including a marketing tool with which images and videos can be played.



# OEM

# Weighing technology is not only to be found in our scales

*As Original Equipment Manufacturer (OEM), we equip products and components of the most diverse companies with our weighing technology or sensor technology. Even with minor changes, we transform your components into efficient sensors and manufacture them in series.*

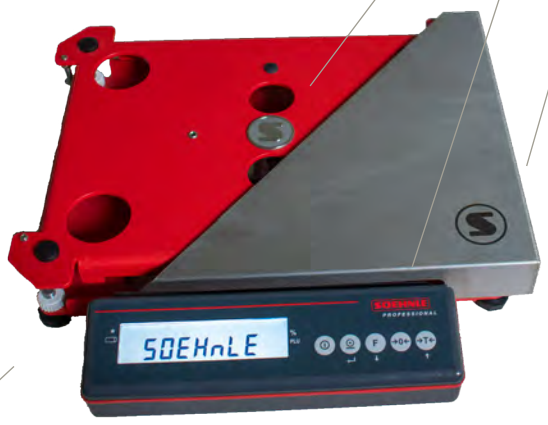
Precision is not a matter of chance. More than 150 years of experience in weighing technology has brought us know-how in the production of precision. Mature manufacturing engineering at Soehnle Industrial Solutions on the one hand and open-minded market knowledge on the other have enabled Soehnle Industrial Solutions to support and facilitate current and innovative production methods in industry.In many areas of manufacturing companies, logistics centres or in the food industry, the recording of weight is absolutely essential for quality control. Sensors play an important role in this, providing information and making machines and systems more intelligent, efficient and flexible.
In addition, sensors are used to guarantee safety and prevent accidents in many areas such as transport (e.g. forklifts), access technology (e.g. lifting platforms) and in the manufacturing industry.

# Your own Soehnle

Combine individually according to your requirements!

## weighbridges
Choose your suitable weighbridge from different sizes and materials.

## Colours and Logo
Customize your scale with your logo and colors.




## Maximum load and accuracy
Choose from our extensive range of weighing capacities the maximum load and accuracy that is right for you.

## Model
Equip your scale with one of our terminals, as compact, tabletop, stand scale or floor scale, depending on the desired range of functions and place of use.

# Weighing Technology for Industry 4.0

## Quality assurance

From incoming inspections to production and process controls to quality assurance of the end products, you will find the right weighing technology with us. Integrated sensors, built-in or mobile floor scales and mobile systems are just a small selection.

## Heavy load and SOLAS

Heavy-duty weighing bridges made of stainless steel, hot-dip galvanized or painted steel are developed according to customer requirements. Platform size, weighing range, load capacity, traversability and standard load can be individually selected.

## Production

Proven continuous weighing systems are already available for dynamic weighing without stopping the conveyor. With or without volume measurement, e.g. good-bad checks can be offered for dynamic weighing with ejection by pusher, diverter or compressed air.

## Logistics and Shipping

Weight and volume are determined statically or dynamically in the transport process. Vehicle and checkweighers ensure reliable overweight control. Labelling solutions and data transmission systems are also available.

## Information technology

Data from individual devices can be evaluated, managed and printed. Information suppliers such as scales, volume measuring systems, scanners or RFID transmit data e.g. via Bluetooth or WLAN. With software solutions from Soehnle Industrial Solutions you are ready for industry 4.0.

## Industries and Applications

Scales, weighing technology and sensor technology can be used for a wide variety of industries and applications. Wherever production, packaging, dosing, checking, packaging and shipping take place, scales and accessory solutions can optimize the process.

SOEHNLE
PROFESSIONAL

**Soehnle Industrial Solutions GmbH**

Gaildorfer Straße 6
71522 Backnang

Phone +49 7191/34 53-220
E-Mail info@sis.gmbh

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